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# The SagePage

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*...from the Bar Code experts  
for inventory, asset and warehouse managers*

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## Managing Your Inventory more effectively

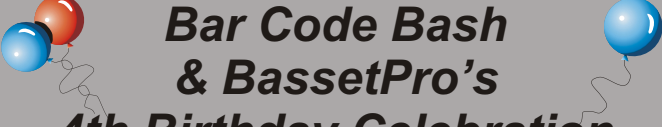
SageData is pleased to announce a new product in our software line. **SILC** is a simple and efficient material handling system for warehouse management. It is designed to provide mobile computing solutions as well as delivering a system that will track essential data

(audits, receiving issues and moves) regarding inventory, equipment or assets. The system has flexible configurations and powerful tracking features that will give you accurate and reliable reports in summary or detailed formats. It also integrates with a wide



variety of handheld computers and bar code reading devices - so you can pick the device that best suits your needs and budget.

SageData has joined forces with D'Arcy Moving & Storage, a longtime SageData client, for a pilot project. For the last four months staff have been using SILC within their warehouse operations, in order to enhance their tracking abilities (receive & shipped dates, location, moves, and issues) of their inventory. The pilot project is designed to provide SageData with constructive feedback on the system within the environment that the product will be used. It also ensures that the features and options of the product meet the needs of the client and users. This advanced system is the "Total Solution" for warehouse management.



## Bar Code Bash & BassetPro's 4th Birthday Celebration

You are cordially invited to our annual **BAR CODE BASH** to be held on February 17, 2000, from 11am-6pm, at the Ottawa head office of SageData Solutions.

The bash is an all-day event filled with exciting BAR CODE demonstrations, tours and forums for the exchange of ideas and comments regarding the BAR CODE industry. SageData will also provide light refreshments for the enjoyment of all those who attend. **Visit our webpage for a map of how to find us. Everyone is welcome!**

*For further information and to RSVP, please contact Sharilee Pritchard at (613) 225-4404 or [sp@sage.ca](mailto:sp@sage.ca)*

## Closing the SAP Gap

Many SAP users extend the effectiveness of their SAP system by adding BassetPro for data collection and physical verification of assets. One of our clients was confronted with the problem of verifying some tens of thousands of assets distributed across Canada before they could start using their new SAP system. SageData provided them with BassetPro and an interface to their SAP installation.

Using Psion handheld computers, they were able to verify millions of dollars worth of assets within a three-month period and transfer the verified data to their SAP system. They now plan to continue using BassetPro to keep their asset data up-to-date, *closing the gap* between their SAP system and the assets they are tracking.

## Now you can have local support in Toronto...

The demand for our specialized bar code management systems is growing rapidly and has led to our expansion into Toronto and the surrounding area.

Michael Walker, SageData's newest member of the team, is Regional Manager, responsible for the Toronto and South Western Ontario area. Michael has a strong background in our industry which includes working as a Sales Manager for DAP Technologies, a Canadian manufacturer of industrial handheld computers, and as a Major Account Manager for Westinghouse, AT&T and Cantel.



### TIP of the Month

*"When putting a bar code on an asset that has a circular surface, stick the label on vertically instead of horizontally. When it comes time to scan your bar codes, some scanners may have difficulty scanning around the circle, but by positioning the label vertically, you should have no problem scanning the bar code every time."*

*Nancy Tervo,  
Manager, Client Services*

## A better way to read your meters

SageData had originally approached Harris Computer Systems about implementing an efficient system to display and enter information quickly and accurately. Harris has implemented the HaDaCs system at 30 Utilities in Canada, USA & Central America.

The original version, launched in 1992, was a DOS program. The new version that SageData released (in December) is a Windows based program. The new version allows the users to install the program on new computers that are Y2K compliant. The upgrade is a one-time cost that offers users reliability, increased useability and speed.

### *New Users of BassetPro - just to name a few...*

Ministry of Environment and Energy  
DuPont Canada Inc.  
Agriculture & Agri-Food Canada  
Arimtec International  
Atlantic Food & Horticulture  
Cast Technology Corporation

## More efficient asset management

BassetPro is a Bar Code Asset Management system that SageData has developed and enhanced for the last four years. In that time, many users have given SageData feedback on the system which have been used to enhance the capabilities of the system.

Throughout the year, SageData continuously upgrades its software programs. In the latest release of BassetPro 3.3E for example, Audit by Owner, adding new Manufacturers and Model on the handheld and enhanced Reports, are just a few of the features you can get from the latest released versions.

In order to upgrade to future software releases of BassetPro, you need to purchase a maintenance agreement. The agreement is an annual fee per computer license; it entitles you to every new version of BassetPro that SageData releases throughout the year (typically every 3-4 months) and on-going technical support.



**CHECK OUT**  
**the new & improved website -**  
**[www.sage.ca](http://www.sage.ca)**

***Our website has been redesigned!.....***

***Some new features the website offers:***  
*Tips; Online Problem Registration for fast response to any problem or concern, questions or comments; and a bulletin board for registered users.*

## Now what will you do with your Y2K Resources?

Everyone has pulled through the battle of Y2K. Now is the time to start focussing on other issues regarding your business operations. More and more organizations are looking for reliable and efficient ways of managing their warehouse and tracking their assets.

What better way to manage your warehouse or assets than by using a BAR CODE system. The advancement in technology has lead to many more capabilities and functions in bar code systems. For example, movement date-and-time stamp, verification notes, history of assets, audits, importing data, customized reports, are just some of the features that you would receive from a SageData Solutions BAR CODE system. **It's a fast, accurate and affordable solution!**

### **Further information, please contact:**

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## Who is SageData ?



S a g e D a t a Solutions is a world leader in developing innovative solutions that utilize BAR CODE technology and handheld computers. The company was established in 1991 and has produced several hundred applications for

government and private sector organizations.

To fill a growing niche in the business community, SageData has developed practical off-the-shelf applications for inventory control, warehouse management and asset tracking.

★ *Visit us on the web at [www.sage.ca](http://www.sage.ca).*

## Now you get more from SageData

**Nancy Tervo** is Manager of Client Services at SageData. After her extensive work with the company's BassetPro system during her employment with National Defence's Joint Command & Staff Training Centre, she is a natural as first level client support and trainer.

**Linda Ling** joins the technical team as Programmer. Linda has graduated from Shanghai U of Science & Technology in China, and attended the Praxis Training Institute in Ottawa.

**Sara Snedden's** expanded knowledge of high-tech marketing has gained her the position of Vice President Marketing Assistant. She is currently implementing the marketing objectives for 2000.

**Lorraine Hopkins** is our new "Webmistress". Any of you who have visited our website in the last six months will have seen some of Lorraine's work. She also assists us with other graphic work (yes she's responsible for this year's Christmas Card) as well as technical computer support.



The group gathers together every three months. Anyone who is interested in or uses BAR CODES is welcomed. It is designed for businesses interested in asset management, inventory control or warehouse management systems.

The BAR CODE User Group is designed to provide a forum for the exchange of ideas, advice and tips on BAR CODE systems and how to use them more effectively.

### **For further information contact:**

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